









## **IOSIL ENERGY CORPORATION**

Presented by

John Fallavollita

Founder and CTO

18th NREL Industry Growth Forum, San Francisco, CA

## FORUM EXPECTATIONS

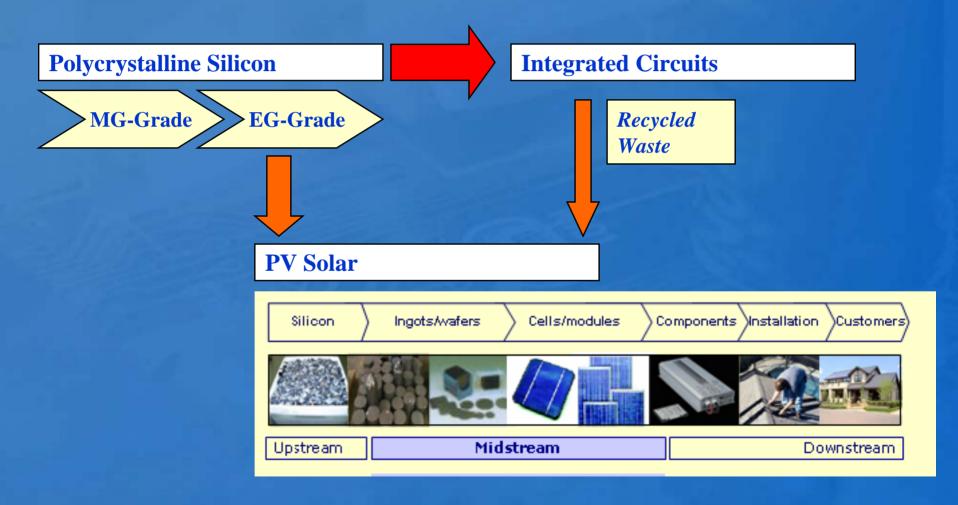
## IOSIL is at an early stage . . .

- Refine business model
- Explore collaborations with other organizations
- ◆ Identify seed and later-stage investors

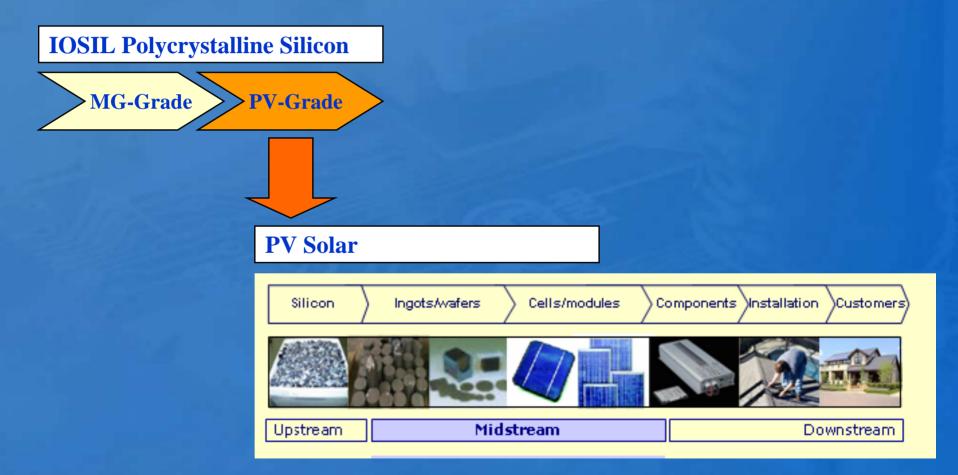
## **CORPORATE HISTORY**

- Canadian Co., Edmonton, AB
- Relocation to USA
- **♦ Identified the NREL technology**
- Completed license negotiations
- Scoped technology plan
  - Continuous process
  - Scale-up, high-volume production

## SILICON SUPPLY CHAIN

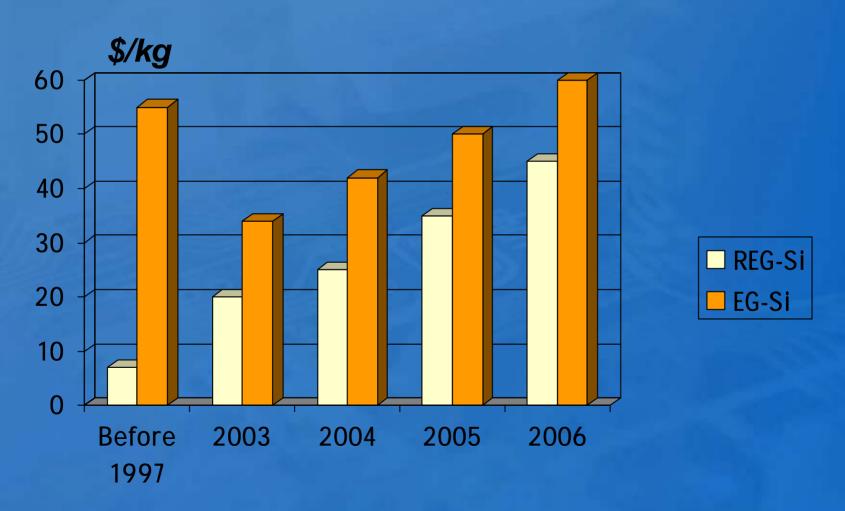


## SILICON SUPPLY CHAIN



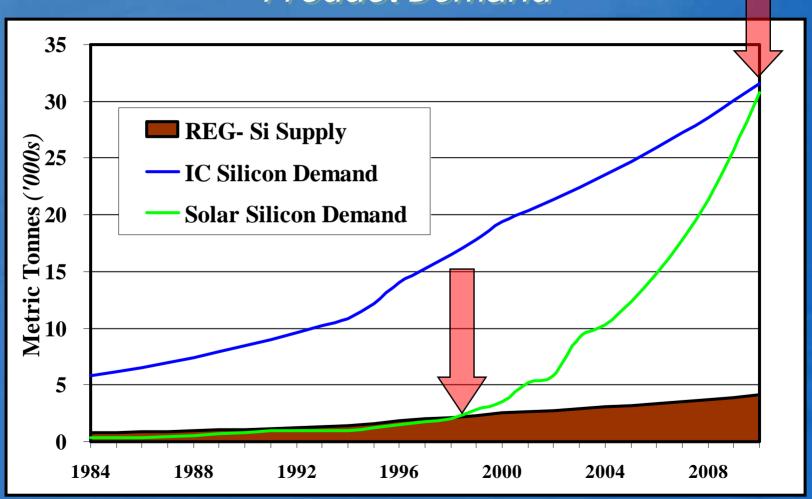
## MARKET OPPORTUNITY

Product Pricing



## MARKET OPPORTUNITY

Product Demand

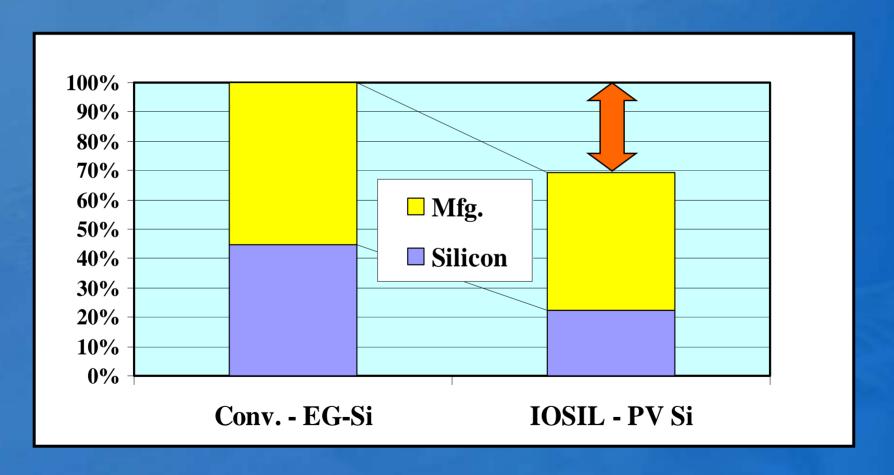


# COMPETITIVE ADVANTAGE Technology

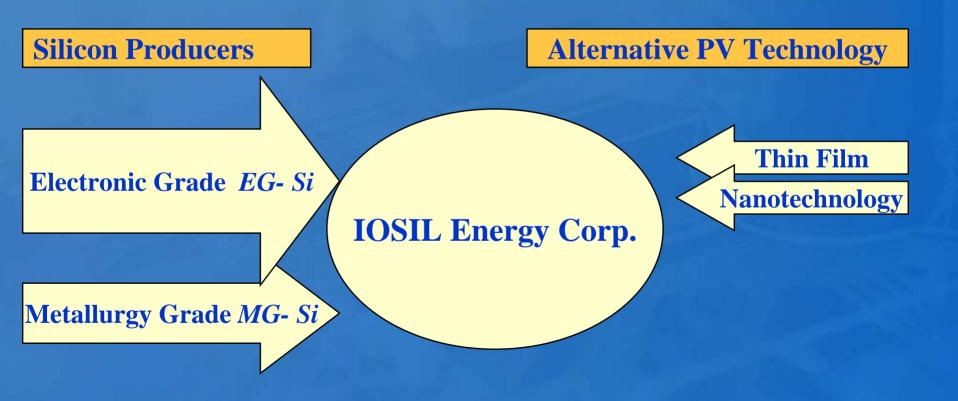
	IOSIL	EG-Si Producers
<b>Process Steps</b>	< 0.5	1
Throughput	2 – 3	1
<b>Explosion Hazard</b>	Negligible	High
Corrosion	Med	High
Silicon Impurities	1000	1
CAPEX	< 0.5	1

## VALUE PROPOSITION - CUSTOMERS

#### Wafer Production Costs



## INDUSTRY – COMPETITIVE FORCES 2005 - 2010



## **BUSINESS PATHWAY**

- ◆ Develop strategic partnership → commercial scale PV-Si facilities
  - project engineering
  - manufacturing
  - distribution
- 2010 Goal → Capture 10% share of incremental demand of SG Silicon market (\$100 million)

## **NEXT STEPS**

#### **DESIGN-BUILD PILOT PLANT**

♦ 2 Years → \$2 Million investment

#### **INVESTMENT IMPACT**

- Meet Customer Si specs
- Expand IP portfolio
- Economics developed

## **SUMMARY**

- High growth for PV Silicon
- ◆ Opportunity → low cost, SG silicon purity
- → Patented technology & scale-up plan